

ASX Announcement ASX: DUB

13 March 2020

## **Dubber Unaffected by COVID-19**

In light of the current uncertainty relating to the COVID-19 pandemic, Dubber Corporation Limited (ASX: DUB) ("**Dubber**" or "the **Company**") would like to advise shareholders that the Company's operations and the execution of its core strategies have not been adversely affected.

**Steve McGovern, CEO and Managing Director of Dubber, said:** "In terms of looking after the welfare of our team, we have taken all relevant steps in line with best health practices - this reflects our approach to the matter which is to be conservative whilst remaining vigilant.

"At any stage, our entire team, like other businesses utilising Unified Communication services, is capable of working remotely without any discernible negative impact to our business operations.

"Significantly for our shareholders, we are participants in an industry segment which has never been more relevant or important.

"Many of our service providers connected to the Dubber platform provide cloud communications and collaboration services, such as Telstra Liberate and Cisco Webex, which Dubber categorises as Unified Communications (UC). These services enable workforces to become distributed at short notice, enabling employees to 'work from home' when needed. As workforces use this flexibility, recording, data capture and other management features become paramount and required.

"It is the Company's belief that, as businesses assess their continuity strategies, the inevitable move towards adoption of unified communications and cloud services will gather even more momentum, providing commercial advantage in robust economic periods, and be a critical dependency in times of economic stress.

"We remain, therefore, focused on our core strategies and business objectives which we believe will yield strong recurring long-term revenue. Positively, these strategies have remained unaffected to date by COVID-19.

"Like most organisations we have been subject to industry event cancellations and have re-assessed our travel requirements but this has not impacted the delivery of our core capabilities.

"We have built a strong team in the last six months and we expect to be able to deliver in the areas of significant carrier partner deployment, increased user numbers and strong, recurring revenues in the current quarter and beyond.

"We believe that strong, well-funded companies with definable outcomes will come through the current climate in good shape and our management and operating team are determined to ensure that Dubber continues to grow in this manner well into the future."

This ASX release has been approved for release to ASX by Steve McGovern, CEO & Managing Director.

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Dubber is the world's most scalable call recording service which has been adopted as core network infrastructure by multiple global leading telecommunications carriers in North America, Europe and Asia Pacific. Dubber is a disruptive innovator in the multi-billion dollar call recording industry, its Software as a Service offering removes the need for hardware, productisation or capital expenditure.

Dubber provides the opportunity for the capture of voice data across these networks enabling further monetising opportunities, in addition to regulatory compliance, in the areas of analytics, artificial intelligence and 'Big Data' - expanding the potential market for call recording to every phone.

